



Building Company Achievement Awards Form

Awarded to the builder based on total units per category level

** All entries receive recognition. Additional recognition is awarded to the Building Company for the Top Number of Units in the Super Nova, Nova, Celestial and Cosmos levels. Entrants must be a member of the HBA or employed by a member company

Candidate Name(s):
Company Name:
Telephone:
Candidate(s) Email:

Sales Information for year – January 1, 2017 through December 31, 2017

Candidate(s) Net Sales:
Total Units Closed:
Total # of Buyer Referral Sales:
Total Number of Broker Sales:

Project Profile

Subdivision Name and Location (if applicable):
Product Type:
Price Range:
Average Square Footage:

ENTRANT STATEMENT – PLEASE ATTACH ON A SEPARATE PAGE 400 Words or less

Please address the following topics in the entrant statement.

- Unusual obstacles with sales, if applicable (product, location, price, floor plans, etc.):
- Innovative Ideas used in selling new homes
- Prospecting techniques and Broker Relations
- Customer Service
- Did you work with a marketing person/company? If so, what was the marketing budget?
- Were you a finalist or did you win any local sales awards within your region?
- Number of years in the industry

Submitted by:	Title:
Company:	
Phone:	Email:



Entry Statement: