



Sales Agents Achievement Awards Form

1. Rookie Sales Professional – less than 2 years selling
2. Sales Professional of the Year

** All entries receive recognition. Additional recognition is awarded to the Sales Person for the Top Dollar Amount in the Super Nova, Nova, Celestial and Cosmos levels. Entrants must be a member of the HBA or employed by a member company.

Candidate Name(s):
Company Name:
Telephone:
Email:

Sales Information for year – January 1, 2017 through December 31, 2017

Candidate(s) Net Sales:
Total Units Closed:
Total # of Buyer Referral Sales:
Total Number of Broker Sales:

Project Profile

Subdivision Name and Location:
Startup Date:
Agent Start Date at Community:
Product Type:
Price Range:
Average Traffic per Month

ENTRANT STATEMENT – PLEASE ATTACH ON A SEPARATE PAGE 200 Words or less

Please address the following topics in the entrant statement.

- Unusual obstacles with sales, if applicable (product, location, price, floor plans, etc.):
- Innovative Ideas used in selling new homes
- Prospecting techniques and Broker Relations
- Customer Service
- Why you think the candidate(s) should win this award:
- Were you a finalist or did you win any local sales awards within your region?
- For Rookie of the Year, please indicate when you first began in new home sales.

Submitted by:	Title:
Company:	
Phone:	Email:



Entry Statement: